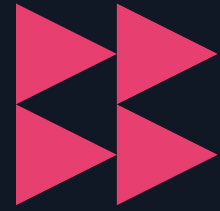# License Dashboard SAM Agile

The only flexible software asset management (SAM) managed service to meet the changeable requirements of your organization, enabling you to achieve greater value and return on investment.

License Dashboard SAM Agile ensures that your organization responds effectively to the unpredictability of the software industry. It is a revolutionary approach to software asset management, using a distinct and widely adopted agile project management methodology. This approach eliminates the practice of creating vendor-wide effective licensing positions (ELP) regularly and replaces them with a series of bite-sized services, which determine your monthly SAM service costs.

We identify the work you require from a cost optimization or risk mitigation viewpoint, resulting in a series of actionable monthly outcomes with a business value attached. The service owner is then able to accurately track the cost optimization or risk mitigation opportunities identified against every piece of work completed.

Features and benefits ▶▶▶

- ▶ Delivers business value where you need it most
- ▶ Allows you to work on activities that deliver measurable value to your business
- ▶ Accurately measures service value
- ▶ Provides flexibility with the ability to increase and decrease activity to suit the needs of the business
- ▶ Pre-plan activities to be delivered as and when they are required
- ▶ Service based on leading SAM technology

- ▶ Focuses on targeted SAM priorities in a monthly sprint cycle
- ▶ Maximizes resources by only focusing on priority actions
- ▶ Allows for inhibitors, such as data unavailability
- ▶ Enables you to react to unexpected demands effectively and quickly
- ▶ Engage internal stakeholders by giving them access to SAM services

Planning your Agile SAM program

SAM Agile is based on a core service that includes cleansing data, managing proof of entitlement, and license reconciliation to ensure that all required data is up-to-date and available to power your managed service.

Building on this foundation, we work with you to create a list of priorities that form the Demand Backlog of the Agile program. The backlog contains a list of activities that provide cost optimization or risk mitigation opportunities.

Sprint planning and generating a demand backlog

We work closely with you to carry out a risk assessment on each of your major vendors, which generates a Demand Backlog identifying:

• How the vendor has changed in the market

• Whether the vendor is introducing new license models

• If you have license renewal anniversaries coming up

• Where you are within various product lifecycles

This information determines which vendors or products to work on, with several micro-services available depending upon the requirements of your organization.

The Backlog items are prioritized based on value and a review highlights the findings, identifies required action, and applies a monetary value to cost optimization or risk mitigation.

Achieving internal stakeholder buy-in

In addition to Backlog items generated by your SAM team, other internal stakeholders within the organization can request services to assist in their own job roles.

Your Infrastructure Managers or Product Owners have the option to order in-depth product reviews where necessary for their own projects or activities, and the status of your IT estate is made available to stakeholders via our reporting application, License Dashboard Portal.

Flexibility and agility in your SAM service

SAM Agile empowers you to plan your SAM program based on the varying requirements of your organization.

The flexibility of SAM Agile makes it easy to switch focus to new priorities at short notice, such as an unexpected audit from a major vendor. Due to the agility of the service, an Enhanced ELP or Consultancy for this vendor can be added to the current sprint in real-time, with an outcome delivered within a month.

The technology that powers SAM Agile:

License Dashboard License Manager and License Dashboard Portal

We've developed SAM technology in line with our customers' requirements for over 15 years. As well as providing a suite of SAM tools for end-user organizations, we also use our own technology to provide managed services to large and fast-growing organizations around the world.

Our SAM consultants utilize our flagship application, License Manager to ensure your IT estate is correctly licensed, fully cost optimized, and compliant in a matter of hours – a task that would take a manual user weeks or months to complete.

SAM Agile customers also have access to our License Dashboard Portal, an intuitive Business Intelligence application that enables you to fully understand your IT asset management data.

Get started with License Dashboard SAM Agile now

Speak to our team ▶▶▶

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